



Offering Bids

Congratulations! You've shared Phi Sigma Pi with your fellow students, gotten to know them on a deeper level and voted on their potential to be a future Member of your Chapter. With a successful Recruitment behind you, now you're ready to offer bids. This is an important and meaningful step in a Potential New Member's journey to becoming a Member, so you should be thoughtful about how you execute it as a Chapter. Here are some things to consider as you plan to offer bids:

1 Who will offer bids?

Determining who will offer bids is a decision that should be made as a Chapter. While some Chapters will have the President or Initiate Advisor make the official offer, others get a jump on Big/Little bonding by having Bigs offer bids. Whatever you decide, make sure that you have this planned out prior to the start of Recruitment to ensure that those offering bids are available at the designated time and prepared to perform this important duty.

2 When will bids be offered?

There can be some variation in when bids are offered depending on the timing of the bid vote. Make sure to offer bids within 48 hours of the bid vote to ensure that Potential New Members aren't kept waiting to find out if they've received a bid or not. PNMs should be informed as to when they can expect their bid at the final Recruitment Event.

3 How will you know if the bid is accepted?

Regardless of how the bid is offered, make sure that the Potential New Member is clear about how to accept the bid and by when. Have a plan for following up with PNMs before you offer bids, so that you are sure about whether or not a bid has been accepted.

Bids Matter

How you choose to offer bids sets the tone for the Initiate Program and the PNM's future with your Chapter. Consider which of the following methods for offering bids would work best for your Chapter.

- Make a professional gesture with a physical bid card or formal offer letter.
- Meet in person to offer the bid face-to-face. Make sure to find out in advance where the PNM will be at the time when bids will be offered and go to them.
- Give the PNM a call. Remember to get their phone number during Recruitment and consider meeting in person to follow up afterward.

Keep in mind that offering bids via email, text or direct message is not ideal. Find a way to make the PNM's experience of receiving a bid more personal.